

BUSINESS INFORMATION REPORT

INQUIRY NAME : [REDACTED]

CONFIRMED NAME : [REDACTED]

TRADE STYLE : [REDACTED]

REGISTERED ADDRESS : [REDACTED]

TEL NO: [REDACTED]

FAX NO: [REDACTED]

E-MAIL: [REDACTED] WEBSITE: [REDACTED]

HEAD OFFICE ADDRESS : [REDACTED]

FACTORY ADDRESS : [REDACTED]

WAREHOUSE ADDRESS : AT FACTORY SITES

BRANCH OFFICE ADDRESS :

01. NEW # 25, (OLD # 56), SOUTH WEST BOAG ROAD, T. NAGAR, CHENNAI-600 017  
(TAMILNADU)

TEL NO: (044) 24314775

FAX NO: 91-44-24314776

E-MAIL: umlmro@satyam.net.in,  
: k.premkumar@unitechmachines.com

02. 27, VIKAS CENTER, GF, S.V. ROAD, SANTACRUZ, MUMBAI-400 054 (MAHARASHTRA)

TEL NO: (022) 26114777 / 26114748

MOBILE #: +91-9323925800

E-MAIL: mohsin.aga@unitechmachines.com

03. G-12, BALAKA MARG, M.G. ROAD, THAKURPUKUR, KOLKATA - 700 104  
(WEST BENGAL)

TEL NO: (033) 28681151

E-MAIL: muku.roy1@unitechmachines.com

LEGAL STATUS :  PUBLIC LIMITED COMPANY

INCORPORATION DATE : 28/02/1986

REGISTRATION NO. : 55-23498

COMMENCEMENT OF BUSINESS : 06/03/1986

BOARD OF A DIRECTORS :

01. MR. VIRINDER KUMAR CHHABRA - CHAIRMAN  
(DATE OF APPOINTMENT W.E.F. 28/02/1986)
02. MR. SUSHANT CHHABRA - MG. DIRECTOR  
(DATE OF APPOINTMENT W.E.F. 03/09/2004)
03. MR. JATENDER KUMAR MEHTA - DIRECTOR  
(DATE OF APPOINTMENT W.E.F. 12/10/1990)
04. MR. ARVIND KAPOOR - DIRECTOR  
(DATE OF APPOINTMENT W.E.F. 23/10/1987)
05. MR. NARGIS MALIK - DIRECTOR  
(DATE OF APPOINTMENT W.E.F. 08/12/2000)
06. MR. SHASHANK BHAGAT - DIRECTOR  
(DATE OF APPOINTMENT W.E.F. 19/06/2007)

PARTICULARS OF THE CHIEF EXECUTIVE :

NAME : MR. VIRINDER KUMAR CHHABRA - MANAGING DIRECTOR  
ADDRESS : 60, PRAKRITI MARG, MEHRAULI GURGAON ROAD,  
SULTANPUR, NEW DELHI-110 030  
YEAR OF BIRTH : 1949  
QUALIFICATION : DIPLOMA IN ELECTRICAL ENGINEERING  
PREVIOUS EMPLOYMENT : UNITECH ENGINEERS PVT LTD, INDIA  
EXPERIENCE : 36 YEARS

OPERATIONS

BUSINESS ACTIVITIES :

SUBJECT IS ENGAGED MANUFACTURING & AUTOMOBILE LIGHTING & SIGNLING EQUIPMENT & HEAVY ENGINEERING ITEMS AND UNDERTAKING TURNKEY INSTALLATION OF PIPING SYSTEM, FIRE FIGHTING SYSTEM & DEFENCE EQUIPMENT.

SUBJECT IMPORTS COPPER PLATES, MS PIPE AND OTHER RAW MATERIALS.

THE SUBJECT HAS ENTERED INTO STRATEGIC ALLIANCE WITH THE FOLLOWING OVERSEAS AND INLAND ORGANIZATIONS:-

01. NOHMI BOSAI LTD, JAPAN  
02. SERGI, FRANCE  
03. EDWARD SYSTEM TECHNOLOGY, U.S.A.  
04. PATOL LTD, U.K.  
05. INFRA-RED DETECTION SYSTEM,

AGENCIES HELD : NIL

BRAND NAME : NIL

PRODUCTION :

CLASS OF GOODS	INSTALLED CAPACITY	ACTUAL PRODUCTION
AUTOMOBILE DIVISION:		
01. LIGHTING & SIGNALS	90,000,000 NOS 80,000,000 NOS	49,465,250 NOS 2006-2007 45,509,289 NOS [2005-2006]
02. MISC.	-----	4,944 NOS 2006-2007 20,757 NOS [2005-2006]

PURCHASING TERMS :

CASH  CONTRACT  OTHERS  L/C  
 CREDIT  N 30 DAYS  N 60 DAYS  N DAYS

SELLING TERMS :

CASH             CONTRACT     OTHERS     L/C  
 CREDIT         N 30 DAYS    N 60 DAYS    N    DAYS

IMPORT FROM : 01. CHINA      02. JAPAN & EUROPE

EXPORT TO    : NO INFORMATION

TYPES OF CUSTOMERS :  WHOLESALERS       MANUFACTURERS

NAMES AND ADDRESSES OF A FEW MAJOR CUSTOMERS:

- 
01. HERO HONDA MOTORS LTD, INDIA
  02. HERO MOTORS LTD, INDIA
  03. MAJESTIC AUTO LIMITED, LUDHIANA, INDIA
  04. ESCORTS YAMAHA MOTORS LTD, SURAJPUR, INDIA
  05. KINETIC MOTORS, INDORE, INDIA
  06. LML LTD, KANPUR, INDIA
  07. ALSTOM POWER INDIA LTD, INDIA
  08. AVANT-GARDE ENGINEERS AND CONSULTANTS PVT LTD, INDIA
  09. BHARAT HEAVY ELECTRICALS LTD, INDIA
  10. BHARAT HEAVY PLATE & VESSELS, INDIA
  11. BSES LTD, INDIA
  12. BALMER LAWRIE & CO.LTD, INDIA
  13. BHARAT PETROLEUM CORPORATION LTD, INDIA
  14. BANGALORE WATER SUPPLY & SEWERAGE BOARD, INDIA
  15. CONSULTING ENGINEERS SERVICES LTD, INDIA
  16. C.P. KUKREJA & ASSOCIATES, INDIA
  17. CHENNAI PETROLEUM CORPORATION LTD, INDIA
  18. DALAL CONSULTANTS, INDIA
  19. DEVELOPMENT CONSULTANT LTD, INDIA
  20. DAMODAR VALLEY CORPORATION, INDIA
  21. DESEIN,
  22. ENGINEERS INDIA LTD, INDIA
  23. FIRECON, INDIA
  24. FACT ENGINEERING & DESIGN ORGANISATION, INDIA
  25. FIAT ENGINEERING INDIA PVT LTD, INDIA
  26. GAS AUTHORITY OF INDIA LTD, INDIA
  27. GUJARAT URBAN DEVELOPMENT CORPORATION LTD, INDIA
  28. GUJARAT MINERAL DEVELOPMENT CORPORATION LTD, INDIA
  29. HARYANA POWER GENERATION CORPORATION LTD, INDIA
  30. HINDUSTAN PETROLEUM CORPORATION LTD, INDIA
  31. HERO HONDA MOTORS LTD, INDIA
  32. HONDA SIEL CARS (I) LTD, INDIA
  33. HAIDERGARH CHINNI MILLS LTD, INDIA
  34. HERO CYCLE LTD, INDIA
  35. IRCON INTERNATIONAL LTD, INDIA
  36. INDIA GOVERNMENT MINT, INDIA
  37. INDIAN OIL CORPORATION LTD, INDIA
  38. IBP COMPANY LTD, INDIA
  39. THE INDURE PVT LTD, INDIA
  40. JINDAL STEEL & POWER LTD, INDIA
  41. JINDAL POWER LTD, INDIA
  42. JAYPEE CEMENT, INDIA
  43. JACOBS H & G LTD, INDIA
  44. KINETIC HONDA MOTORS LTD, INDIA
  45. KARNATAKA POWER CORPORATION LTD, INDIA
  46. KARNATAKA URBAN WATER SUPPLY & DRAINAGE BOARD, INDIA
  47. LURGI INDIA COMPANY LTD, INDIA
  48. LARSEN & TURBO LTD, INDIA
  49. MAHARASHTRA STATE POWER GENERATION CO.LTD, INDIA
  50. MARUTI UDYOG LTD, INDIA
  51. MANKAPUR CHINNI MILLS, INDIA
  52. MITSUI & CO.LTD, INDIA
  53. MECON LTD, INDIA
  54. NEW HOLLAND TRACTORS LTD, INDIA

55. NATIONAL THERMAL POWER CORPORATION LTD, INDIA
56. NATIONAL HYDRO ELECTRO POWER CORPORATION LTD, INDIA
57. NUCLEAR POWER CORPORATION LTD, INDIA
58. NAPTHA JHAKRI POWER CORPORATION LTD, INDIA
59. OMAX AUTOS LTD, INDIA
60. PERFETTI INDIA LTD, INDIA
61. POWER GRID CORPORATION OF INDIA LTD, INDIA
62. PROJECTS & DEVELOPMENT INDIA LTD, INDIA
63. PACIFIC CONSULTANT INTERNATIONAL, JAPAN
64. RAJASTHAN RAJYA VIDYUT UTPADAN NIGAM LTD, INDIA
65. RAJASTHAN URBAN INFRASTRUCTURE DEVELOPMENT PROJECT, INDIA
66. RELIANMCE ENERGY LTD, INDIA
67. SNC-LAVALIN/ACRES INC.,
68. SPEEDOMAX LTD, INDIA
69. ST-CMS ELECTRO CO. PVT LTD, INDIA
70. SUZUKI MOTORCYCLE (I) PVT LTD, INDIA
71. SUZUKI POWER TRAIN LTD, INDIA
72. TATA POWER CO.LTD, INDIA
73. THE INDURE PVT LTD, INDIA
74. TVS SUZUKI LTD, INDIA
75. TATA CONSULTING ENGINEERS LTD, INDIA
76. THE MYSORE SUGAR CO.LTD, INDIA
77. TATA PROJECTS LTD, INDIA
78. TEHRI HYDRO DEVELOPMENT CORPORATION LTD, INDIA
79. TECHNO TREXIM INDIA PVT LTD, INDIA
80. THERMAX LTD, INDIA
81. URBAN WATER SUPPLY & ENVIRONMENT IMPROVEMENT PROJECT, M.P., INDIA

NAMES AND ADDRESSES OF SOME MAJOR SUPPLIERS:

- 
01. ANMOL UDYOG, INDIA
  02. HELICAL SPRINGS, INDIA
  03. MAIDEN INDUSTRIES, INDIA
  04. OMAX FUSION LTD, INDIA
  05. SINGHAL FASTENERS, INDIA
  06. BDK PROCESS CONTROL, INDIA
  07. GUPTA ELECTRIC & MACHINERY STORES, INDIA
  08. HD FIRE PROTECTS CO., INDIA
  09. NEW SWAN ENTERPRISES, INDIA
  10. SHAH BHOGI LAL JETHLAL & BROTHERS, INDIA

NUMBER OF EMPLOYEES : 350 NOS. COMPRISING OF  
 OFFICE STAFF     PLANT WORKER  
 SALES STAFF     OTHERS

REGISTERED OFFICE :  OWNED             COMMERCIAL  
TOTAL AREA: MEDIUM SIZED

FACTORY ADDRESS :  OWNED             INDUSTRIAL  
TOTAL AREA: 2,500 SQ FT (APPROX)

NAMES AND ADDRESSES OF THE BANKERS:

- 
01. CITI BANK N.A.
  02. CORPORATION BANK
  03. ABN AMRO BANK
  04. STANDARD CHARTERED BANK

AUTHORISED CAPITAL : RS.150,000,000 (15,000,000 EQUITY SHARES OF RS.10 EACH)  
ISSUED CAPITAL : RS.103,500,000 (10,350,000 EQUITY SHARES OF RS.10 EACH)  
PAID UP CAPITAL : RS.103,500,000

LIST OF MAJOR SHAREHOLDERS : (AS ON 31/03/2007)

NAMES	NO. OF SHARES	PERCENTAGE
01. SAB HOLDING (INDIA) PVT LTD, INDIA	1,468,620	14.19 %
02. MR. VERINDER KUMAR CHHABRA	3,760,839	36.34 %
03. MR. SUSHANT CHHABRA	3,600,052	34.78 %
04. MS. BALA CHHABRA	576,889	05.57 %
05. MR. JATENDER KUMAR MEHTA	600	00.01 %
06. MR. MITHILESH KUMAR AGNIHOTRI	600	00.01 %
07. MR. SATISH KUMAR GUPTA	600	00.01 %
08. MR. SURESH SHETTY	600	00.01 %
09. MR. RENU MUNJAL	600	00.01 %
10. MR. SURENDRA PAL SAINI	600	00.01 %
11. M/S. GESSUP LOGISTICS & FINANCE PVT LTD	940,000	09.08 %
<b>TOTAL</b>	<b>10,350,000</b>	<b>100.00 %</b>

NAMES AND ADDRESSES OF AFFILIATES :

01. ALPHA TOYO,
02. TECHNO AUTO COMPONENTS (I) PVT LTD, INDIA
03. TRADING ENGINEERS (INTERNATIONAL) LTD, INDAI
04. NIKKO AUTO LTD, INDIA
05. GOOD DAY FOOD PVT LTD, INDIA

ENTITIES OVERS WHICH KEY MANAGEMENT PERSONNEL AND THEIR RELATIVES ARE ABLE TO EXERCISE SIGNIFICANT INFLUENCE:-

01. UNITECH INDRAPRASTHA TV LTD, INDIA
02. UNITECH SOFTWARE SOLUTIONS LTD, INDIA
03. UNITECH IT PVT LTD, INDIA
04. TECHNO TREXIM (I) PVT LTD, INDIA
05. GOOD DAY FOODS LTD, INDIA
06. UM INFRASTRUCTURE & DEVELOPERS PVT LTD, INDIA
07. UM CORPORATE & MANAGEMENT SERVICES PVT LTD, INDIA
08. J & K AUTOMOBILES LTD, INDIA

ANY OTHER INFORMATION :

01. THE SUBJECT IS AN ISO 9002 CERTIFIED BY DET NORSKE VERITAS.
02. CONSIDERED AS GOOD FOR NORMAL BUSINESS ENGAGEMENTS.

FINANCIAL INFORMATION :	31/03/2007	31/03/2006	31/03/2005
<b>INCOME:-</b>			
SALES	: RS. 3,521,724,068	RS. 2,737,272,988	RS. 2,249,368,081
LESS: EXERCISE DUTY	: RS. 346,757,375	RS. 310,636,913	RS. 265,153,158
NET SALES	: RS. 3,174,966,693	RS. 2,426,636,075	RS. 1,984,214,923
OTHER INCOME	: RS. 28,098,969	RS. 10,378,825	RS. 7,757,331
<b>TOTAL INCOME</b>	<b>: RS. 3,203,065,662</b>	<b>RS. 2,437,014,900</b>	<b>RS. 1,991,972,254</b>
<b>EXPENDITURE:</b>			
MANUFACTURING EXPENSES:	RS. 2,469,637,731	RS. 1,979,498,545	RS. 1,634,965,166
ADMN. SELLING & OTHER EXPENSES	: RS. 271,537,345	RS. 211,007,004	RS. 173,820,535
LOSS ON TRANSFER OF ASSETS	: RS. 95,206	RS. 1,879,143	RS. 1,909,947
BAD DEBTS WRITTEN OFF	: RS. 2,912,667	RS. 4,518,531	RS. 3,165,858
PROVISION FOR DOUBTFUL			

DEBTS	: RS.	3,993,543	RS.	1,969,975	RS.	1,578,639
MISC.EXP. WRITTEN OFF	: RS.	25,264	RS.	25,264	RS.	909,495
TOTAL EXPENDITURE	: RS.	2,748,201,756	RS.	2,198,898,462	RS.	1,816,349,640

NET PROFIT BEFORE TAX	: RS.	338,450,716	RS.	121,498,838	RS.	74,405,522
NET PROFIT AFTER TAX	: RS.	197,748,910	RS.	75,239,016	RS.	48,733,016
IMPORT VALUE ON (CIF)	: RS.	152,394,722	RS.	121,548,740	RS.	129,560,913
EXPORT VALUE AT (FOB)	: RS.	12,736,000	RS.	8,453,247	RS.	10,250,445

NAME OF AUDITOR : M/S. P.R. KUMAR & CO., CHARTERED ACCOUNTANTS  
U-2, GREEN PARK, NEW DELHI-110 016  
TEL NO: (011) 26861361 FAX NO: 91-11-26861362  
E-MAIL: prkumar1@vsnl.net

ABRIDGED BALANCE SHEET:	31/03/2007	31/03/2006	31/03/2005
<b>CAPITAL &amp; LIABILITIES</b>			
PAIDUP CAPITAL	RS. 65,600,000	RS. 10,100,000	RS. 10,100,000
SHARE APPLICATION MONEY	RS. 45,575,000	RS. 74,150,000	RS. 57,600,000
RESERVES & SURPLUS	RS. 306,092,605	RS. 189,137,857	RS. 131,173,084
SECURED LOANS	RS. 657,844,771	RS. 368,805,864	RS. 379,500,306
UNSECURED LOANS	RS. 199,601,436	RS. 188,010,414	RS. 148,922,331
CURRENT LIABILITIES	RS. 586,016,741	RS. 552,780,003	RS. 477,477,952
PROVISIONS	RS. 162,988,944	RS. 56,267,638	RS. 17,797,000
DEFERRED TAX LIABILITY	RS. 87,519,044	RS. 57,055,299	RS. 43,654,852
TOTAL	RS. 2,111,238,541	RS. 1,496,307,075	RS. 1,266,225,525
<b>ASSETS :</b>			
FIXED ASSETS	RS. 588,664,455	RS. 430,091,782	RS. 371,498,124
WORK-IN-PROGRESS	RS. 85,010,481	RS. 133,837,859	RS. 57,438,879
INVESTMENTS	RS. 21,361,164	RS. 11,468,965	RS. 11,403,965
INVENTORIES	RS. 172,468,928	RS. 119,163,847	RS. 118,246,385
SUNDRY DEBTORS	RS. 689,125,573	RS. 446,569,779	RS. 421,253,459
CASH & BANK BALANCES	RS. 64,041,315	RS. 63,408,338	RS. 49,222,451
LOANS & ADVANCES	RS. 490,541,370	RS. 291,715,987	RS. 237,085,480
MISC. EXPENDITURE	RS. 25,255	RS. 50,518	RS. 76,782
TOTAL	RS. 2,111,238,541	RS. 1,496,307,075	RS. 1,266,225,525

\*\*\*\*\*